

HPE AI Transformation Workshop Service

Advisory and Professional Service from HPE Pointnext

Service overview

Data is everywhere—ever increasing in quantity and complexity. But there's a major difference between data, information, and actionable insights. So, it's no wonder many organizations are beginning to lose sight of what to do with all this data. The organizations feel unsure as to whether they're fully leveraging data for the deeper insights, more personalized interactions, and process automation that can drive competitive advantage.

This data dilemma is making artificial intelligence (AI), Big Data, and advanced analytics the center of enterprise digital transformation. HPE Artificial Intelligence Transformation Workshop Service is designed to help the customers and their business understand what **AI** is, and how and where it might deliver business benefits to them.

Service benefits

This 1-day, interactive workshop, helps the customer understand the potential business benefits of AI and its impact on the enterprise digital transformation strategy.

HPE AI Transformation Workshop Service quickly helps:

- Explore use case objectives and priorities for business, data, and IT stakeholders
- Identify AI and analytics functionalities to reach the customer objectives
- Identify dependencies and data sources to develop an intelligent data strategy

Service feature highlights

- Service planning
- Workshop preparation
- Workshop delivery
- Outcomes consolidation and analysis
- Summary report and recommendations



Service eligibility

The service is only available in HPE focused countries or geographic regions.

Table 1. Service features

Feature	Delivery specifications
Service planning	<ul style="list-style-type: none"> • Service planning is done in collaboration with the customer sponsor • An HPE Big Data and analytics solution consultant initiates the service introduction to the customer sponsor and works with them to: <ul style="list-style-type: none"> – Identify the required workshop stakeholders and provide any relevant background information that may be useful during the workshop preparation – Select use case(s) that could be an object of analysis during the workshop • The HPE Big Data and analytics solution consultant also works with the customer sponsor to define service delivery logistics (for example, date, location, and scheduling)
Workshop preparation	<ul style="list-style-type: none"> • HPE familiarizes itself with the customer-provided background information on selected use case, key business drivers, data and analytics issues, along with current initiatives
Workshop delivery	<ul style="list-style-type: none"> • HPE Big Data and analytics solution consultants facilitate a 1-day workshop based on our proven workshop methodology • The workshop culminates with an interactive road map building session to identify the key aspects and priorities in the customer’s analytics transformation journey, including long-term goals, major transformational steps, constraints, as well as short-term opportunities (quick wins) to sustain and boost the transformation initiative
Outcomes consolidation and analysis	<ul style="list-style-type: none"> • HPE Big Data and analytics solution consultants consolidate the output and perform a detailed review of collected information (notes, flip charts, road map board, etc.); the results are used to create the final summary documents, which include practical suggestions based on the HPE experience, best practices, technologies, and capabilities • The consultants provide a report (in PowerPoint) of the results, consisting of: <ul style="list-style-type: none"> – A summary of the discussions – An implementation road map with key tasks and milestones conclusions – The HPE recommendations for the next step(s)
Summary report and recommendations	<ul style="list-style-type: none"> • Within 2–3 weeks of the workshop, the HPE Big Data and analytics solution consultants present the executive summary to the customer’s key stakeholders and workshop participants at the customer site or remotely using HPE Virtual Rooms; here the consultants answer questions and identify next steps with the customer

Service limitations

The service is subject to the following limitations:

- The materials used in the workshop, especially the panels, **are HPE intellectual property**, and will **not** be given as part of deliverables in any form.
- The customer may use the output of the workshop to inform their future AI work, but may not share the output of the workshop outside of their organization. The copyright of the workshop is retained by Hewlett Packard Enterprise.
- The service is limited to one business day on-site, not to exceed 8 hours, along with hours for pre-workshop preparation and after-workshop reporting. It is provided during local HPE standard business days and hours excluding HPE holidays. Activities such as project management and workshop planning meetings are performed remotely.



Customer responsibilities

- Assign a designated person as the engagement manager and primary point of contact for HPE. The engagement manager has full power and authority to act on behalf of the customer in relation to:
 - Coordinating workshop dates with HPE
 - Handling communications with HPE for effective exchange of information and to make any decisions required
 - Accepting deliveries in the context of the engagement
- Ensure the availability of a conference room that has the capacity to host the workshop for the intended number of participants. If an external meeting location is required the customer is responsible for all costs related to the meeting room, catering, etc.
- Coordinate service delivery within the customer's organization by inviting relevant stakeholders such as CTO, IT managers, business owners, solution architects, subject-matter experts (SMEs), and data analysts to the workshop.
- Provide reasonable access and working space at the service delivery site as HPE may reasonably request, including providing HPE and the subcontractor staff standard telephone and comparable data access to the HPE network at industry-standard speeds.

General provisions/Other exclusions

- The customer must schedule delivery of the service to be completed within 60 days from the date of purchase. If the customer has not scheduled delivery of the service within 60 days from the date of purchase, these services will expire. Under no circumstances shall the customer be entitled to a credit or refund for the unused services.
- Upon receipt of an acceptable order, HPE will contact the customer within seven business days to organize service delivery. HPE may require up to 30 days to organize resources and begin work.
- Deliverables are accepted upon delivery.
- Any services not clearly specified in this document are excluded from this service.
- Any services provided outside of HPE standard business hours may be subject to additional charges.
- HPE's ability to deliver this service is dependent upon the customer's full and timely cooperation with us, as well as the accuracy and completeness of any information and data the customer provides to HPE.
- While performing this service at the delivery site or remotely, HPE shall observe the customer's work rules, along with their security and safety policies, provided they are not inconsistent with our business practices. The customer must provide these details to HPE in writing before the service delivery.

Ordering information

Changes in scope are not permitted for this service. Additional or different service requests can be accommodated at an additional cost or through a statement of work (SOW) that will be mutually agreed upon and executed by **HPE Pointnext** and the customer.

To order HPE AI Transformation Workshop Service, reference the following product number:

- HF2Z3A1#002 HPE AI Transformation Workshop SVC

The service pricing does not include travel and expenses and those additional fees are billed separately to the Customer.

For any questions, contact HPE Pointnext representative or email tscbds@groups.ext.hpe.com.



Data sheet

Learn more

hpe.com/services/ai-data



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