

HPE DIGITAL LEARNER—SMB EDITION

HPE Digital Learner—SMB Edition Features

- Modern delivery platform
- Skills training for HPE products and technologies
- Simulated and virtual hands-on labs
- Library of premium industry training, spanning digital transformation, cloud (Microsoft Azure, AWS, Google™ Cloud), DevOps, security, and Microsoft server
- Learner incentives with verifiable digital badges and industry certification
- Metrics and reporting available for teams of more than five members

90%

of staff are impacted by digital transformation¹

80%

of processes are impacted by digital transformation²

INVESTMENT IN HUMAN CAPITAL NEEDS TO BE THE SAME AS ANY OTHER ROI-DELIVERING OPPORTUNITY

Small and medium businesses (SMBs) are experiencing an exciting and dynamic time of great change, which creates tremendous opportunity. The pace of digital transformation is accelerating and technology has created many new opportunities to engage customers, solve business problems, and drive business growth.

To remain competitive and exceed your customers' expectations, it is critical to avoid any technology downtime—downtime costs. Time to market is urgent and you need and expect IT to deliver the best return on your technology investment. But what about your human capital, those who are supporting the digital change? With the high degree and rapid pace of change, there is more pressure than ever on an organization's staff. According to IDC, 90% of staff are impacted by digital transformation.³ Companies need to ensure their staff is skilled, supported, and ready to take on new tasks and opportunities in this ever-changing technology landscape.

Don't let the lack of skills impede your digital transformation

Hewlett Packard Enterprise recognizes the valuable role that your staff plays in digital transformation, so we have made high quality training even more accessible to SMB customers. HPE Digital Learner—SMB Edition, designed exclusively for SMB customers, provides expert, curated training so you achieve the skills you need to get the most from new technology.

[HPE Digital Learner](#) is a subscription-based, learning-as-a-service solution. It covers a vast array of HPE technology and industry technology skills training—delivered on a state-of-the-art online learning platform and offered in a self-paced, modular design.

[HPE Digital Learner—SMB Edition](#) offers an anytime, anywhere continuous learning channel with unlimited access to eLearning. With targeted content to support your HPE products, you focus on the exact training you need to support your infrastructure. It accommodates various skill levels and includes the perfect blend of learning support tools to fit individual schedules, learning styles, and needs.

For organizations undergoing digital transformation, ongoing training might be as much as 20 days per year per employee—more for employees with multiple or significant responsibilities or for areas that are undergoing extensive change.

^{1, 2, 3} [The Value Imperative of Continuous Learning, IDC Analyst Brief \(Sponsored by HPE\), July 2020](#)

⁴ [Skills Attrition Model, IDC \(#US45543919\), September 2019](#)

– Cushing Anderson, Program Vice President, IT Education and Skills⁴

SUBSCRIPTION SERVICES AND COMPONENTS

The information here outlines the HPE Digital Learner—SMB Edition subscription. Refer to Table 1 HPE Digital Learner—SMB Edition subscription components for details.

HPE Digital Learner—SMB Edition subscription service

- One year term
- Subscription provides the following:
 - One named user seat
 - Access to select HPE technology eLearning content packs for named user seat
 - Access to select IT eLearning (Category 2 content) for named user seat

Enterprise options are available beginning with 10 user seats. Contact your [HPE sales representative](#) for details.

HPE DIGITAL LEARNER—SMB EDITION SUBSCRIPTION COMPONENTS

TABLE 1. Components and features

Component	Description
HPE Digital Learner platform for delivery and learning	This advanced platform delivers eLearning content curated for the Customer or their team on an ongoing basis with digital badge incentives. Upon request and provided the Customer has 10 or more users, a team may be created providing access to standard reporting and metrics, for outcome analysis of individuals and the team.
Select HPE technology eLearning (Category 1 content packs)	Content packs organize a specific collection of eLearning content and are updated over time. This keeps skills up-to-date on the latest tools, technologies, and process methods. Many content packs are offered with simulated or virtual hands-on labs, which are integrated to help provide an effective, engaging learning experience. Category 1 content packs focus on HPE technologies. All subscription services include all Category 1 content packs. Category 1 content packs are subject to availability at the time of delivery. For a listing of available Category 1 content packs, visit hpe.com/ww/digitallearnersmb-content .
Virtual Labs (HPE vLabs)	Many HPE technology content packs include hands-on labs to reinforce learning. HPE vLabs provide hpe.com/ww/digitallearnersmb-content access to remote and on-site preconfigured and dynamic training solutions.
Learning Paths	Learning Paths within the HPE Digital Learner portal organize courses and create prerequisites for learners.
Post training learning checks (Learner Boosts)	Once an HPE branded technology course is completed, questions related to the training are emailed to the learner at specified intervals beyond the course. These questions are designed to reinforce lessons within the course to heighten learning retention over time.
Ask an instructor	During the subscription term, learners may submit questions to an HPE subject matter expert while completing eLearning on HPE branded technologies.
Social learning: • Peer-to-community • Peer-to-peer	HPE Digital Learner is a gateway to the HPE digital community. It provides a peer-to-community experience through online access to expert technologists for Q&A and peer mentoring. Learners may also share with each other and engage with HPE subject matter experts.
User achievements	Learners can earn points and user achievements as they progress through their learning. Also, where HPE Digital Learner teams exist, learners may view their standing from the leaderboard.
Select IT eLearning	To complement training on HPE technologies, the subscription service offers a wide variety of industry eLearning across cloud, digital transformation, security, Microsoft server, and DevOps. For a list of solutions and curriculums included, visit hpe.com/ww/digitallearnersmb-content .



HPE DIGITAL LEARNER PORTAL ACCESS

HPE Digital Learner portal and eLearning access is typically available to enabled users of the subscription service 24x7, 365 days of the year, except during planned outages for which email notification is provided by HPE.

CUSTOMER RESPONSIBILITIES

For any HPE Digital Learner subscription service, the Customer will be responsible for ensuring that end-user network and equipment meet the minimum technical requirements as specified by HPE.

GENERAL PROVISIONS AND OTHER EXCLUSIONS

The HPE Digital Learner subscription services for an individual apply to one named user at the time of purchase and are nontransferable. Any third-party training course or third-party-delivered training is excluded. These services are governed by the HPE Education Service Terms for the respective country located at education.hpe.com/ww/en/training/contactus.html.

Notwithstanding anything to the contrary, the following term shall apply with respect to cancellation by the Customer. The Customer may not terminate any of the subscription services set forth in this data sheet and any service features not used within the subscription term are forfeited. Accordingly, the Customer will not be entitled to a credit or refund for any unused services.

HPE will have access to the Customer business contact information. As the controller of such information, HPE agrees to protect the Customer's business contact information using appropriate technical and organizational measures and only use such information in accordance with HPE's privacy policy (hpe.com/us/en/legal/privacy.html) and applicable laws (available upon request). HPE acknowledges that HPE has no right, title, or interest in any Customer business contact information.

Where HPE discloses HPE employee personal data to the Customer or an HPE employee provides personal data directly to Customer, the Customer agrees to protect such personal data using appropriate technical and organizational measures and only use that personal data in accordance with its privacy policies and applicable laws.

ORDERING INFORMATION

To obtain further information or to order an HPE Digital Learner—SMB Edition subscription, contact a local [HPE sales representative](#) and reference the product numbers in Table 2. Also, this service may be purchased via redemption of HPE Training Credits when purchased directly from HPE.

TABLE 2. HPE Digital Learner—SMB Edition part numbers

Service name	Part number
Subscription service	
HPE Digital Learner—SMB Edition 1 Year Subscription Service	HV9V8 A1/E/AC/AAE
HPE Digital Learner—SMB Edition 1 Year Subscription Service 3-License Pack	HV9V9 A1/E/AC/AAE

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